



Min Aik Technology Co., Ltd.

Code : 3060

15 Dec 2021



**Please visit M.O.P.S. of TSEC at <http://mops.twse.com.tw/>
for business and operating results update**

Safe Harbor Notice



- This presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.
- The Company never announces financial forecasts. Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

Main Topics

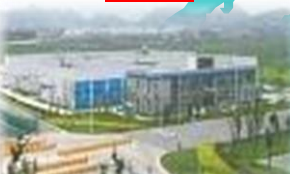
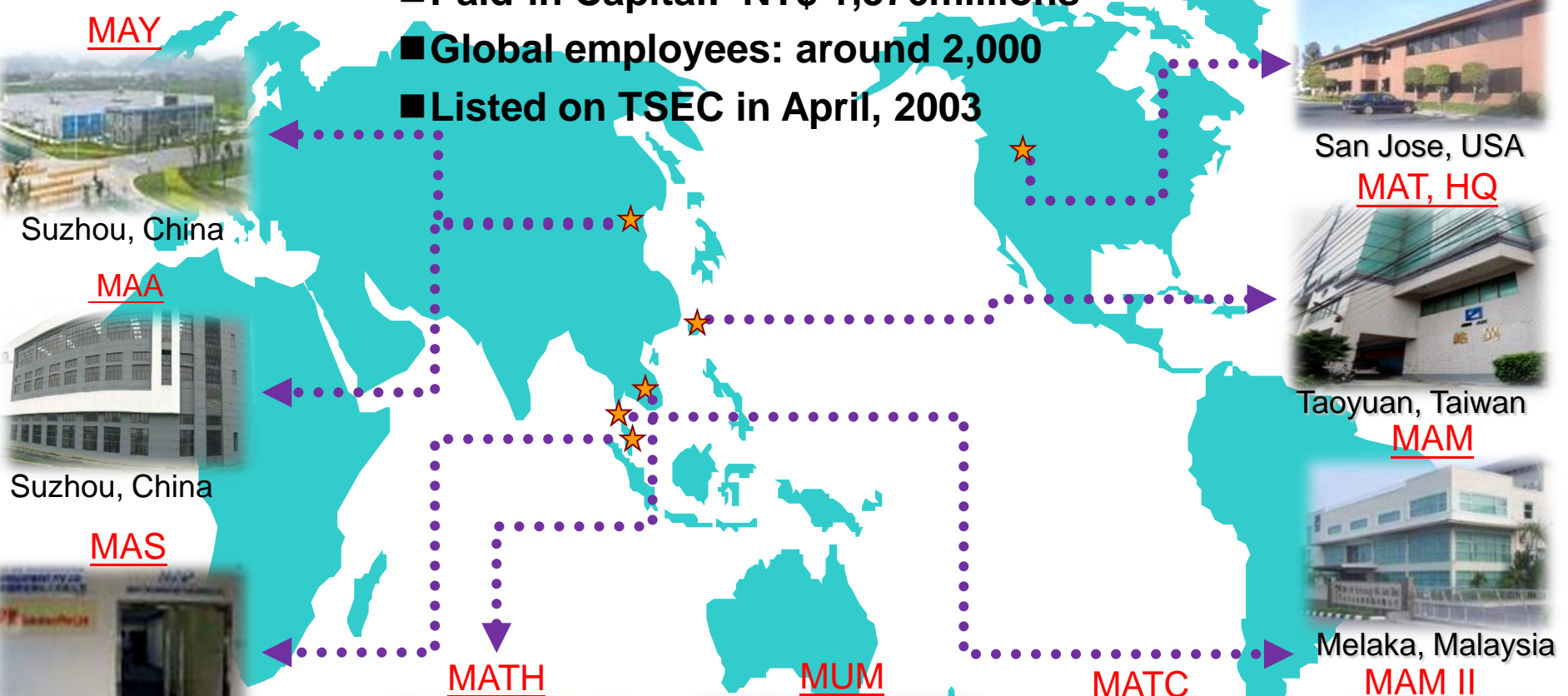


- Company Profile
- Major Products & Customers
- Financial Results
- Business Outlook
- Q&A

Global Presences



- MAT was incorporated in Oct. 3rd, 1979
- Paid-in Capital: NT\$ 1,376millions
- Global employees: around 2,000
- Listed on TSEC in April, 2003



Ayutthaya, Thailand

Johor, Malaysia

Melaka, Malaysia

Melaka, Malaysia⁴

Functional Group



- Corporate head quarter
- Group Program Management
- Engineering/R&D(HDD plastic)
- Business Development(Automation/Medical)
- Strategic Planning

MAT
Min Aik
Technology
Co., Ltd.
(Taiwan)

MAS
Min Aik
International
Development
Pte. Ltd.
(Singapore)

MAUS
Min Aik
Technology
USA Inc.
(USA)

MATH
Min Aik
Technology
(Thailand) Co., LTD
(Thailand)

- Customers Service
- Sales Correspondence
- Engineering Evaluation
- Drawing/Design Support
- Quality Assurance

VCM

COVER

EHD

Optics

Solar power

MAM
Melaka,
Malaysia

MATC
Melaka,
Malaysia

MAY
Suzhou,
China

GIT
Taiwan

LUFA
Taiwan

*R&D/NPI

*Supply Chain Management

*Sample Preparation

* Quality Assurance

* Project Management

*Customers Services

* Business Development

*High Volume Manufacturing

Core Competency



Core Competencies

ONE STOP SOLUTION

Time to Design
Time to Costs
Time to Quality
Time to Volume
Time to Customer

Clean Room Assembly

Tooling Design & Fabrication

In-house Automation Design
& Fabrication

Turnkey Solution

Plastic Injection Molding

Precision Machining/
Coil Winding/ Bonding

Sheet Metal Precision Stamping
/ Surface Treatment

Clean Room Cleanliness Control &
Chemical Lab

IPO & Precision Assembly Services



Major Products & Customers

Major Customers



HDD

Non-HDD



StanleyBlack&Decker

SAURER.
Embroidery

TOSHIBA



DAS TECHNOLOGY
We Automate Your Home



BERNINA

flex.



tascent



light

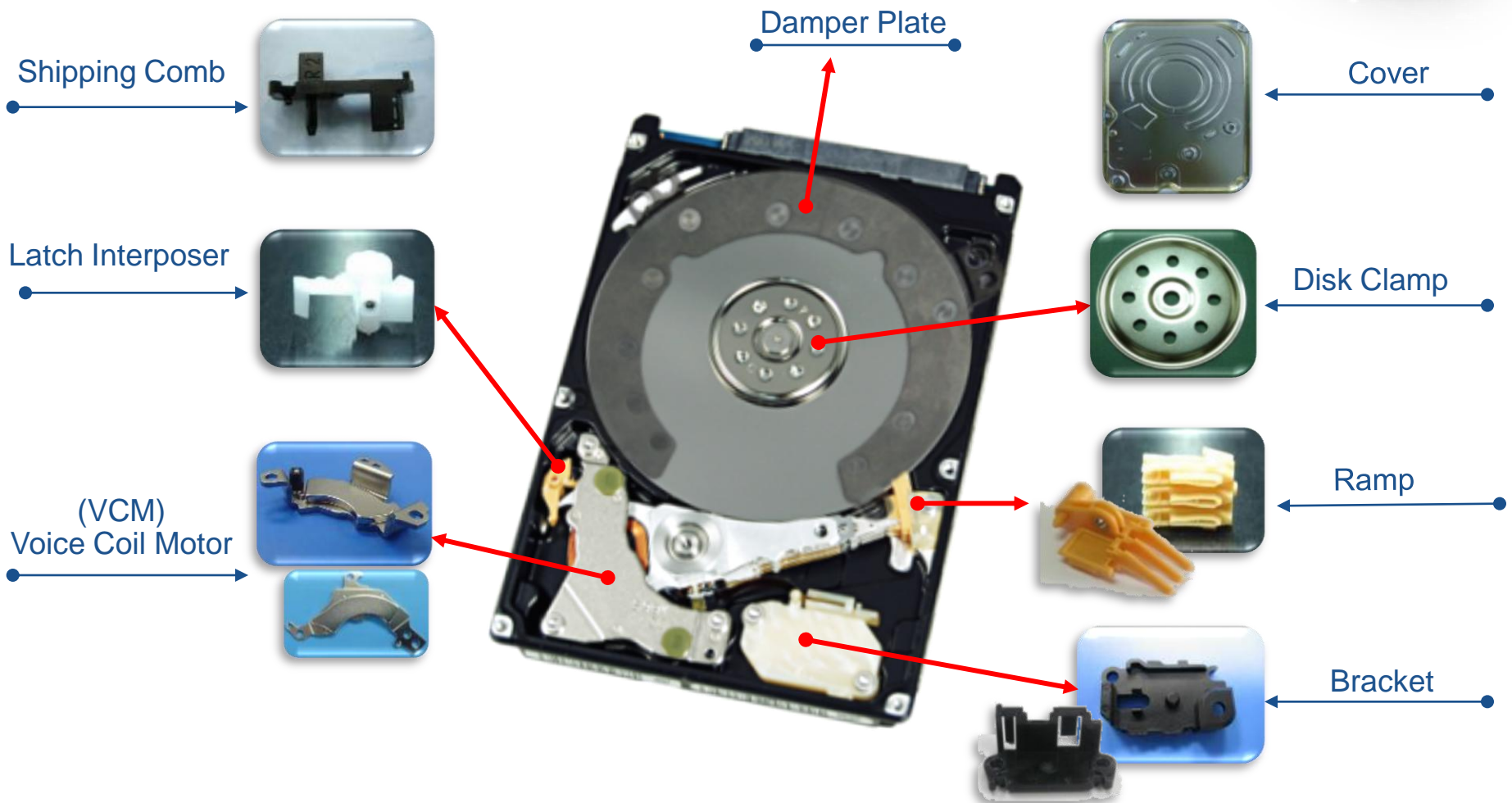
PRYSM



iView



HDD Components



External storage device



WD SanDisk Pro/G Tech Products

One. Powerful. Portfolio.

Performance, scalability and reliability. Packed with power and made to maneuver. An expansive range of professional solutions for every stage of your workflow.

Desktop Drives
G-RAID SHUTTLE 8
from SanDisk Professional

Desktop Drives
G-RAID SHUTTLE 4
from SanDisk Professional

Desktop Drives
G-RAID SHUTTLE SSD
from SanDisk Professional

Products
From capture, transfer, store and archive. Experience a whole new level of PRO.

PRO READERS & COOLS
Offload At The Speed You Capture.

Pro grade readers and dock for peak offload efficiency.

[WWW](#)

Desktop Drives
G-RAID 2
from SanDisk Professional

Desktop Drives
G-DRIVE PRO
from SanDisk Professional

Desktop Drives
G-DRIVE
from SanDisk Professional



Portable Drives
G-DRIVE PRO SSD
from SanDisk Professional

Portable Drives
G-DRIVE ArmorLock SSD

Portable Drives
G-DRIVE SSD
from SanDisk Professional

**EXTREME PRO SD CARD
USB-C READER**

Super fast SD™ card reader with a USB-C™ connector

[Shop Now](#)

Optics Actuator



2021Y
MP

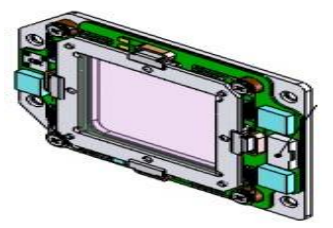
0.33" 1080P



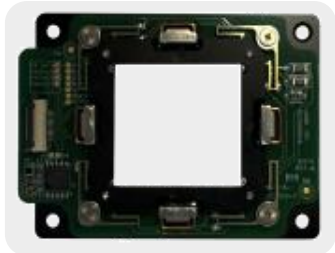
0.47" 4K



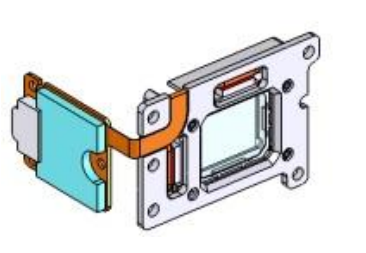
0.65" 4K



0.48" 4K



0.23" 1080P



0.98" 8K



3D Printing

0.25" AR

LCD Actuator

2021Y
Developing



Financial Results

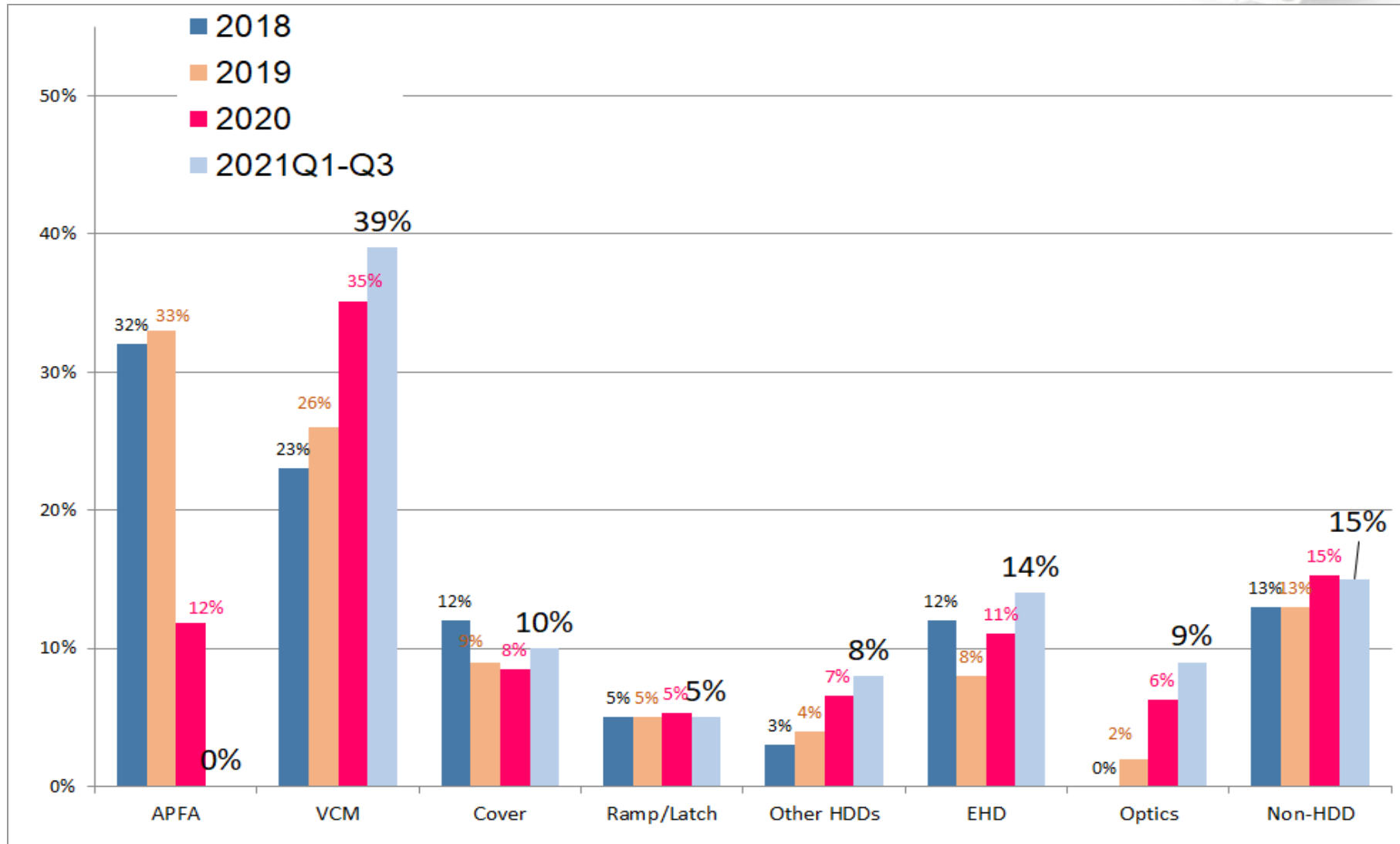
Consolidated Income Statement



Unit: NT\$'000

	2020		2021Q1		2021Q2		2021Q3		2021Q1-Q3	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	3,889,506	100	870,523	100	970,395	100	1,061,352	100	2,902,270	100
Cost of goods sold	3,630,248	93	752,658	86	814,032	84	897,048	85	2,463,738	85
Gross profit	259,258	7	117,865	14	156,363	16	164,304	15	438,532	15
Operating expenses	538,080	14	123,064	14	114,628	12	120,152	11	357,844	12
Income from operating	(278,822)	(7)	(5,199)	(1)	41,735	4	44,152	4	80,688	3
Non-operating income and loss	16,836	0	9,462	1	9,500	1	52,556	5	71,518	2
Profit before tax	(261,986)	(7)	4,263	0	51,235	5	96,708	9	152,206	5
Income tax	19,645	1	9,612	1	10,575	1	13,815	1	34,002	1
Net profit	(281,631)	(7)	(5,349)	(1)	40,660	4	82,893	8	118,204	4
Profit, attributable to owners of parent	(254,213)	(7)	(5,162)	(1)	41,388	4	85,636	8	121,862	4
Basic earning per share	-\$1.85		-\$0.04		\$0.30		\$0.62		\$0.89	

Products Weight - by Revenue



Consolidated Balance Sheet



Unit: NT\$'000

	2019.12.31		2020.12.31		2021.9.30	
	Amount	%	Amount	%	Amount	%
Current assets	3,219,472	59	2,662,795	57	3,115,162	61
Non-current assets	2,214,428	41	2,008,864	43	1,986,432	39
Total assets	5,433,900	100	4,671,659	100	5,101,594	100
Current liabilities	1,842,073	34	1,460,612	31	1,867,525	37
Non-current liabilities	357,634	7	324,240	7	340,154	7
Total liabilities	2,199,707	41	1,784,852	38	2,207,679	44
Ordinary shares	1,393,616	25	1,375,632	29	1,375,632	27
Capital surplus	1,748,231	32	1,689,415	36	1,604,287	31
Retained earnings	733,917	14	485,071	10	692,061	13
Other equity	(641,728)	(12)	(710,107)	(15)	(818,784)	(16)
Treasury stock	(76,800)	(1)	0	0	0	0
Non-Controlling interest	76,957	1	46,796	1	40,719	1
Total equity	3,234,193	59	2,886,807	62	2,893,915	56
Total liabilities and equity	5,433,900	100	4,671,659	100	5,101,594	100

Consolidated Cash Flow Statement



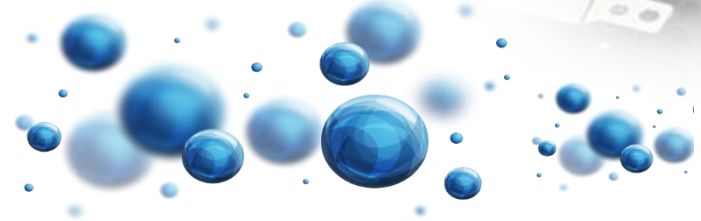
Unit: NT\$'000

	2019	2020	2021Q1-Q3
	Amount	Amount	Amount
Cash flow from operating activities	(159,798)	553,882	18,717
Cash flow used in investing activities	(88,935)	(74,546)	(72,785)
Cash flow used in financing activities	(151,748)	(122,405)	(31,474)
Effect of exchange rate changes on cash and cash equivalents	(53,999)	(45,274)	(62,546)
Net increase (decrease) in cash and cash equivalents	(454,480)	311,657	(148,088)
Cash and cash equivalents at beginning of period	1,053,325	598,845	910,502
Cash and cash equivalents at end of period	598,845	910,502	762,414



Outlooks

Business prospective



Storage

HDD

EHDD

Optics

Actuator

Microscope
component

Automation

Industry 4.0/
Information
security/
Standard
machine
development

Medical

Minimal invasive
surgical
instruments

GMP
Certification



Q & A



Thank you !